William Blair

William Blair Investment Management LLC

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Website:	www.williamblair.com http://sicav.williamblairfunds.com
Teamgröße:	7 Mitarbeiter (Institutioneller Bereich, deutschsprachiger Markt)

Ansprechpartner für das institutionelle Geschäft:

Reto B. Baruffol

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Tom Ross

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Unternehmensüberblick/Kurzbeschreibung:

William Blair is committed to building enduring relationships with our clients and providing expertise and solutions to meet their evolving needs. We work closely with private and public pension funds, insurance companies, endowments, foundations, and sovereign wealth funds, as well as financial advisors. We are 100% active-employee-owned with broadbased ownership. Our investment teams are solely focused on active management and employ disciplined, analytical research processes across a wide range of strategies, including U.S. equity, non-U.S. equity, fixed income, multi-asset, and alternatives. As of September 30, 2015, William Blair manages EUR 56.2 billion in assets. William Blair is based in Chicago with an investment management office in London and service offices in Zurich and Sydney.

Im deutschsprachigen Markt aktiv seit: 1990

Mitgliedschaften in Verbänden:

🗆 BVI 🗆 BAI 🗌 EFAMA

Assets under Management in Zahlen (in Mio. Euro):

Deutschland

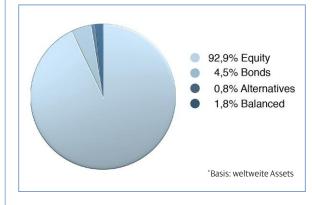
56.120	AuM weltweit
5.207	AuM Europa
309	AuM deutsche Kunden
309	AuM institutionelle Kunden
56.120	AuM "Third Party Business"

(Daten zum 30. September 2015)

Angebotene Investmentvehikel:

- Spezialfonds/Segmentfonds
- Publikumsfonds (OGAW/UCITS)
- Strukturen/Zertifikate
- Closed-End-Funds

Assets under Management nach Assetklassen* (in %):



Services:

- Advisory/Sub-Advisory
- Master-KAG/KVG
- Depotbank Operations
- Asset Allocation (SAA/TAA/GTAA)
- Research
- KAG/KVG
- Liability Management
- Risk Management

Performancemessung/-verifizierung:

☑ Intern ☑ Extern: GIPS

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Angebotene Assetklassen:

1. Equity

Style	Regionen	Global	Europe	Germany		Japan	Asia, Pacific	Emerging Markets	Andere
Aktiv / Passi (auch ETFs)	v	Х/-	-/-	-/-	Х/-	-/-	-/-	X/-	-/-
Quantitativ, Qualitativ	/	-/X	-/-	-/-	-/X	-/-	-/-	-/X	-/-
Small Cap Large Cap		X/X	-/-	-/-	-/-	-/-	-/-	X/X	-/-
Growth/ Value		Х/-	-/-	-/-	X/X	-/-	-/-	X/-	-/-
Bottom-up/ Top-down		X/X	-/-	-/-	Х/-	-/-	-/-	X/-	-/-
Long-only/L (z.B. 130/30)	5	Х/-	-/-	-/-	Х/-	-/-	-/-	X/-	-/-
Absolute / Relative Ret	urn	-/X	-/-	-/-	-/X	-/-	-/-	-/X	-/-
High Income Dividend / L		-/-	-/-	-/-	-/-	-/-	-/-	-/-	-/-
SRI		-	-	-	-	-	-	-	-

Erläuterungen zu den angegebenen Produkten:

We believe William Blair's partnership structure and collegial culture are critical to our success. These characteristics assist in attracting and retaining our seasoned investment professionals. With long-tenured portfolio managers and research analysts, our portfolios are managed by stable investment teams providing for consistent application of our time-tested investment philosophies.

The William Blair U.S. Growth Equity strategies pursue the highest quality U.S. growth companies, while our Global Equity strategies do the same within global developed and emerging markets. Teams focus on finding companies with strong management, proven track records, competitive advantages, strong/improving margins, consistent earnings growth, low financial leverage, and reasonable valuations. We believe these quality companies reward long-term investors with attractive investment returns.

The Dynamic Allocation Strategies team is a discretionary global macro manager that implements investment decisions through broad long and short macro strategies: asset class, currency, country, industry, duration, credit, style, size, theme, commodity, and volatility. The team makes qualitative investment decisions rooted in economic and financial theory and grounded in a quantitatively rigorous framework. The result is a long track record of superior investment performance in diverse market environments.

Erläuterungen zu Research/Investmentprozess:

2. Alternative Investmentlösungen / Cash
Dynamic Asset Allocation Strategies

Multi-Asset strategies and Funds, including UCITS

Our long-term performance results have been driven by what we believe is a passion for and dedication to intensive fundamental research. With investment professionals centred in the firm's Chicago headquarters and supported by personnel in Europe, our rigorous research process is a collaborative endeavour leveraging all of our intellectual capital. Research analysts and portfolio managers are peers and work side by side to debate and evaluate investment ideas, with portfolio managers making the ultimate decisions for the construction of each portfolio. We take pride in the depth of our knowledge and acuity of our insight.

Welche Projekte stehen 2016 im Vordergrund:

- Aktien global und Emerging Markets
- Dynamische Asset Allocation Strategien
- Aktien USA



